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NEW YORK, August 7, 1886.

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REFERENCES.

Annual Summary No., and Index to Books of 1885, Jan. 30.
 English Books, Jan. 16; Feb. 20; March 20; April 3;
 April 24; May 1; May 22; June 5; June 19; July 10;
 July 24; July 31.
 Educational Number, July 17.
 Index to December Books, Jan. 2.—January Books, Feb. 6.
 —February Books, March 6.—March Books, April 3.—
 April Books, May 1.—May Books, June 5.—June Books,
 July 3.
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WE are unable to fill further orders for imprint editions of the EDUCATIONAL CATALOGUE, and have already had to decline several sent in after its publication. We trust those desiring editions will remember next year to send in their orders in advance of issue, so that no one need be disappointed.

NOTES IN SEASON.

WILLARD SMALL has just ready "The English Language: a Brief Historical Sketch for the Use of Literature Classes in High Schools and Academies," by George H. Martin, A.M., agent of the Massachusetts Board of Education, an excellent little manual containing what is necessary for study in the school-room, and showing the many sources from which words have been borrowed. J

THE HOMANS PUBLISHING CO. have just published "The Banker's Almanac and Register for 1886," edited by Albert S. Bolles. This is the thirty-sixth year of the publication of this valuable and indispensable work for bankers and merchants, made even more indispensable and complete by the addition of a list of places which have no banks, and the nearest banking town to them to which collections may be sent.

HARPER & BROTHERS have just issued three seasonable little books, which are as attractive outside as inside. "Love and Luck," by Robert Barnwell Roosevelt, the well-known littérateur and sportsman, is "the story of a summer's loitering on the Great South Bay;" "The Children of Old Park's Tavern," by Frances A. Humphrey, and "Jo's Opportunity," by Lucy C. Lillie, are two charming tales for young people. They are both bright, cheery books, rich in descriptions of summer festivities and New England scenery.

JOURNALISTIC NOTES.

THE *Southern Bivouac* for August contains several interesting articles on the late war from actors on the other side. General Basil Duke contributes "After the Fall of Richmond," which contains much original matter relating to the treasure train, and to the last council of war. It is one of the most valuable of all the war articles recently published. Mr. J. H. Moore writes of the "Battle of Fredericksburg," and E. Polk Johnson describes a recent visit to Jefferson Davis, his article being accompanied by a portrait of Mr. Davis, which is said to be the best ever made of him.

THE *North American Review* for August contains an article on "Bismarck, Man and Minister," by ex-Minister John A. Kasson; a theological essay in reply to the question, "Why Am I a Catholic?" by Rev. S. M. Brandi, President of the Jesuit college at Woodstock; a posthumous article on "Life Insurance," by Elizur Wright—the last essay he wrote; "Radicalism in France," by Henri Rochefort; "Labor in Pennsylvania," by Henry George; "My Negotiations with General Sherman," by General Joseph E. Johnston, the Confederate general, in which he tells the story of the end of the Confederacy, and shorter articles by Dr. Dexter, General William Farrar Smith, Gideon J. Tucker, William Holmes, Francis L. Ferguson, and ex-Minister Scruggs.

THE August number of the *Brooklyn Magazine* is especially adapted for summer reading, being full of light, brief, and seasonable articles. "Hamlet's City," by the Hon. W. J. Armstrong, takes the reader in the most interesting fashion through the scenes of Shakespeare's drama in the quaint town of Elsinore, Denmark, and "In a Hindu Crematory" he is carried to Calcutta, India. The most notable feature of this number is Mrs. Henry Ward Beecher's letter from Liverpool, in which she graphically describes the pleasure she received while listening to Gladstone's great Home Rule speech. This is the first of a series of personal letters from England by the Plymouth pastor's wife describing her travels. The English sermons thus far delivered by Mr. Beecher across the water, and the breezy out-of-town sermons of Dr. Talmage, add to the rich literary feast.

WEEKLY RECORD OF NEW PUBLICATIONS.*

The abbreviations are usually self-explanatory. A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. 4to: under 30 cm.; O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Th. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights.

- *Allen, Willis Boyd. Silver rags. Bost., D. Lothrop & Co., 1886. 224 p. il. S. cl., \$1.
- *Ashhurst, J., jr., M.D., ed. The international encyclopædia of surgery: a systematic treatise on the theory and practice of surgery; by authors of various nations. In 6 v. N. Y., W: Wood & Co., 1886. Ea. il. O. cl. subs., \$6; leath., \$7; hf. mor., \$8.
- *Baptist Church. Essays and addresses, presented at the second congress of Virginia Baptists, First Baptist Church, Danville, Va., March 9-12, 1886. Baltimore, Md., H. M. Wharton & Co., 1886. 179 p. D. pap., 50 c.
- *Bible. Cambridge Greek Testament for schools and colleges, ed. by J. J. S. Perrowne: First Epistle to the Corinthians; with notes, map, introductions, and appendices, by Rev. J. J. Lias. N. Y., Macmillan, 1886. 39+204 p. S. cl. net, 75 c.
- Bishop, W: H. Choy Susan, and other stories. Bost., Houghton, Mifflin & Co., 1886. 4+349 p. S. (Riverside paper ser., no. 24.) pap., 50 c.
- *Black, C: C. Proof and pleadings in accident cases, including: evidence; relevancy; presumptions; burden of proof; forms of pleadings in actions for negligence; arranged for convenient reference at the trial of such actions. Jersey City, F: D. Linn & Co., 1886. xlv.+301 p. O. shp. net, \$3.50.
- Bowditch, Vincent Y., M.D. Homœopathy as viewed by a member of the Massachusetts Medical Society: an address delivered April 15, 1886, before the Hahnemann Soc. of the Bost. University School of Medicine. Bost., Cupples, Upham & Co., 1886. 29 p. S. pap., 10 c.
- An argument in favor of the "old school," by the president of the Boylston Medical Soc. of the Harvard Medical School. Reprinted from the *Boston Medical and Surgical Journal*, June 24 and 30, 1886.
- *Broeckeart, Rev. Jos. Life of Blessed John Spinola of the Society of Jesus. N. Y., P. J. Kenedy, 1886. 250 p. S. cl., 75 c.
- *Browning, Robert. Selections from the poetical works. *New ed.*, (two vols. in one.) N. Y., Macmillan, 1886. 288+297 p. S. cl., \$2.50.
- *Brunton, T. Lauder, M.D. On disorders of digestion—their consequences and treatment. N. Y., Macmillan, 1886. 16+389 p. O. cl., \$2.50.
- Bryan, Clark W. The book of Berkshire, describing and illustrating its hills and homes: Holyoke, Mass., and N. Y. City, C. W. Bryan & Co., [1886.] 292 p. il. S. pap., 50 c.
- A well written and convenient handbook for those seeking a delightful summer resort, describing Berkshire county, which forms the western extremity of Massachusetts, bordering on New York and Vermont. Berkshire is drained by the Hoosic, Westfield and Housatonic rivers, and its surface is finely diversified by mountains, hills and valleys, presenting very picturesque scenery.
- *Cannon, C: Ja. Poems, dramatic and miscellaneous. N. Y., P. J. Kenedy, 1886. D. cl., \$1.25.
- Catholic Church. Catechismo della dottrina cristiana, preparato e prescritto per ordine del Terzo Concilio Plenario di Baltimore; tradotto dall'Inglese per Mgr. G. de Concilio. N. Y., Catholic Pub. Soc. Co., [1886.] 72 p. S. pap., \$2.50 per hundred.
- *Chesbrough, Ellis S., comp. The rules of the court, embracing the Supreme Court of Illinois, the Appellate Court, etc. Chic., Frank Shepard, 1886. O. cl., \$1.50.
- *Church, R. W. Advent sermons, 1885. N. Y., Macmillan, 1886. 115 p. D. cl., \$1.25.
- *Clarendon history of the Revolution. Book vi., ed., with introd. and notes, by T: Arnold. N. Y., Macmillan, 1886. 20+331 p. S. (Clarendon press ser.) cl. net, \$1.10.
- Clayton, Graham. Among the hills; or, scenes in Piedmont, Virginia, and other poems. Richmond, Va., J. W. Randolph & English, [1886.] 3-94 p. D. cl., 75 c.
- By the author of "Pen pictures of farm life." The greater part of the book is taken up with a poem called "Odenwall," being a reproduction in verse of Washington Irving's story of "The spectre bridegroom." The shorter poems deal with the beauties of Virginia scenery.
- *Clerke, Agnes M. Popular history of astronomy during the 19th century. N. Y., Macmillan, 1886. 14+468 p. O. cl., \$4.
- Cowley, Abraham. Essays. N. Y., Cassell & Co., [1886.] 192 p. T. (Cassell's national lib., no. 27.) pap., 10 c.
- Cumberland, Barlow, ed. Northern lakes of Canada—The Niagara River and Toronto, Lakes Simcoe and Conchiching, the Lakes of Muskoka, Georgian Bay, Great Manitoulin Channel, Mackinac, Sault Ste. Marie, and Lake Superior: a guide to the best spots for waterside resorts, hotels, etc. Toronto, Williamson & Co., 1886. 198 p. il. and maps. S. cl., \$1.25; bds., 75 c.
- *Curtis, G: Ticknor. A plea for religious liberty and the rights of conscience. An argument in the Supreme Court of the United States, April 28, 1886, in cases of Lorenzo Snow v. the United States. Wash., J: T. Caine, 11 Grant Pl., 1886. 42 p. O. pap., 20 c.
- *Dennis, J: H. Andrew: a romance of Conesus Lake. Rochester, N. Y., The Sunday Herald Printing Co., 1886. 165 p. D. pap., 25 c.
- *Dickens's dictionary of London, 1886 (8th year): an unconventional handbook. N. Y., Macmillan, 1886. S. flex cl., 50 c.
- Diehl, Mrs. Anna Randall, comp. The Eureka collection of recitations and readings, no. 7;

* In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record. This list will be reprinted, verbatim, with all the notices of the books received, in the TRADE LIST ANNUAL.

- suitable for schools, social entertainments' public and private readings. N. Y., J. S. Ogilvie & Co., [1886.] 125 p. D. pap., 10 c.
- Du Boisgobey, Fortuné.** Article 722; or Roger's inheritance, (*Le bac, the ferry-boat*;) from the French by A. D. H. Chic., Rand, McNally & Co., 1886. 341 p. D. pap., 25 c.
- ***Dumas, Alex.** Les demoiselles de St. Cyr: comédie; with introd. and notes by Victor Oger. N. Y., Macmillan, 1886. 152 p. S. (Macmillan's foreign school classics.) cl. net, 40 c.
- ***Dunn, N. J.** The vultures of Erin: a tale of the penal laws. N. Y., P. J. Kenedy, 1886. 530 p. D. cl., \$1.50.
- ***Dunovant, R. G. M.** A review of the decisions of the Supreme Court of South Carolina, in the cases of Brooks vs. Brooks, and Butler vs. Brooks. Augusta, J. M. Richards & Co., 1886. 32 p. O. pap., 25 c.
- ***Eastern (The) reporter**, cont. all the decisions of the states of Me., N. H., Vt., Mass., R. I., Conn., N. Y., N. J., Pa., Md., and Del., as soon as they are filed, ed. by J. T. Cook. V. 4. Alb., W. Gould, Jr. & Co., 1886. 11+1019 p. O. shp., \$3.50.
- ***Edgeworth, Maria.** Helen: a tale. N. Y., F. Warne & Co., 1886. 402 p. D. cl., 80 c.
- Edwards, H. Sutherland.** The case of Reuben Malachi. [A novel.] Chic., Rand, McNally & Co., 1886. 134 p. D. pap., 25 c.
- Ethel Mildmay's follies**: a story, by the author of "Petite's romance." N. Y., G. Munro, [1886.] 3-348 p. S. (Seaside lib., pocket ed., no. 786.) pap., 20 c.
- Fargus, F. J.**, ["Hugh Conway," *pseud.*] Bound by a spell. N. Y., G. Munro, [1886.] 3-169 p. S. (Seaside lib., pocket ed., no. 830.) pap., 20 c.
- Fargus, F. J.**, ["Hugh Conway," *pseud.*] Called back. Chic., Rand, McNally & Co., 1886. 288 p. D. pap., 25 c.
- Ferret, Léonce.** A woman's sacrifice ("La vengeance du Bourreau;") tr. from the French by Olivette. Chic., Rand, McNally & Co., 1886. 313 p. D. pap., 25 c.
- Final science**; or spiritual materialism: a strict application of the most approved modern scientific principles to the solution of the deepest problems of the age. [*New issue.*] N. Y., Funk & Wagnalls, 1886. 194 p. D. cl., 75 c.
See notice, "Weekly Record" P. W., Dec. 12, 1885, no. 724.
- ***Fowler, C. H., and De Puy, W. H.** Home and health and home economics: a cyclopædia of facts and hints for all departments of home life, health, and domestic economy. N. Y., New York News Co., 1886. 352 p. D. cl., \$1.
- ***Freeman, E. A.** The methods of historical study: 8 lectures at Oxford, 1884, with the inaugural lecture on the office of the historical professor. N. Y., Macmillan, 1886. 6+335 p. O. cl., \$2.50.
- Garlanda, F.** The philosophy of words: a popular introduction to the science of language. N. Y., A. Lovell & Co., [1886.] 8+287 p. D. cl., \$1.50.
The principal merits of this handbook are simplicity and clearness. Mr. Garlanda explains well the outlines of the science of language, as they have been ascertained by the latest scholars, and shows how the study, once fantastic and empirical, has really been raised to the rank of a positive science by modern investigation. His exposition of etymological laws is also excellent, and he illustrates them by interesting and well-chosen examples.
- ***Generous friendship**; or the happenings of a New England summer: a novel. N. Y., E. P. Dutton & Co., 1886. D. cl., \$1.50.
- Greene, Belle C.** Adventures of an old maid. N. Y., J. S. Ogilvie, [1886.] 3-183 p. D. cl., 50 c.
A collection of humorous sketches which hit very cleverly some of the follies as well as the new inventions and modern improvements of the day; the best papers are those in which Aunt Ruth paraphrases "The mind cure," "Her experience in palmistry," "Writing for the newspapers," "Mutual life insurance," "High art and æsthetics."
- Guide to Central and Riverside Parks and Gen. Grant's Tomb**, (New York City.) N. Y., Caxton Book Concern, 202 Broadway, 1886. 48 p. S. pap., 10 c.
- ***Hatcher, Dr. and Mrs. W. E.** Sketch of the life and writings of A. B. Brown, D.D., Professor of English in Richmond College. Va. Baltimore, Md., H. M. Wharton & Co., 1886. O. cl., \$1.50.
- ***Herford, C. H.** Studies in the literary relations of England and Germany in the 16th century. N. Y., Macmillan, 1886. 29+426 p. D. cl. net, \$2.25.
- ***Hughes, T.** Tom Brown's school days, by an old boy. [*Anon.*] N. Y., Marmillan, 1886. 360 p. il. S. cl., 50 c.
- Kindergarten (The) and the school**, by four active workers. Springfield, Mass., Milton Bradley Co., [1886.] 6+136 p. il. D. cl., \$1.
The book comprises five papers as follows: "Fröbel, the man and his work," by Anne L. Page, Danvers, Mass.; "The theory of Fröbel's kindergarten system," by Angeline Brooks, New Haven, Ct.; "The gifts and occupations of the kindergarten," by Angeline Brooks; "The use of kindergarten material in the primary school," by Mrs. A. H. Putnam, Chicago, Ill.; "The connection of the kindergarten with the school," by Mrs. Mary H. Peabody, New York.
- ***Kingsley, C.** Two years ago. N. Y., Macmillan, 1886. 540 p. S. (Macmillan's summer reading ser.) pap., 50 c.
- ***Kingsley, C.** Westward ho! N. Y., Macmillan, 1886. 591 p. S. (Macmillan's summer reading ser.) pap., 50 c.
- ***Lane, W.** Arbuthnot. Manual of operative surgery. N. Y., Macmillan, 1886. 276 p. D. flex cl. net, \$2.25.
- Lean, Mrs. Francis**, [formerly Florence Marryat.] The master passion: a novel. N. Y., G. Munro, [1886.] 3-290 p. S. (Seaside lib., pocket ed., no. 825.) pap., 20 c.
- Lee, Katharine.** Katharine Blythe: a novel. N. Y., Harper, 1886. 258 p. S. (Harper's handy ser., no. 87.) pap., 25 c.
The faithful love of Katharine Blythe for her young Cornish lover is the principal theme. Young Bonython goes to America to win a fortune, which he is successful in securing in California. In returning to his native place he meets with an accident which impairs his memory, and for many months does not recognize Katharine or remember his former life.
- ***Leeds, Josiah W.** The theatre: an essay upon the non-accordancy of stage-plays with the Christian profession. Phil., J. W. Leeds, 528 Walnut St., 1886. 85 p. sq. S. pap., 18 c.
- McClelland, M. G.** Oblivion: an episode. 2d ed. N. Y., H. Holt & Co., 1885. 6+290 p. S. (Leisure season ser., no. 1.) flex. cl., 50 c.

- ***Mackenzie, Morell, M.D.** Hygiene of the vocal organs : practical handbook for singers and speakers. N. Y., Macmillan, 1886. 12+223 p. S. cl., \$1.50.
- ***Maine. Supreme Judicial Court.** Reports of cases, by Timothy Ludden, rep. to the St. Maine reports. V. 43-44, [1857-'58.] 2d ed. Portland, McLellan, Mosher & Co., 1885-'86. 2 v. 643 p.; 8+11-631 p. O. shp., \$9.
- Marquis [A. N.] & Co.'s** handy business directory of Chicago, 1886-87. Chic., A. N. Marquis & Co., 1886. 23-736 p. D. cl., \$2.
Contains an alphabetical list and also a list classified according to the business of the names, addresses, and occupations of all firms engaged in business or professional pursuits. The telephone numbers, given in the alphabetical list, constitute an important feature of the book. It is claimed that the territory embraced by this compilation is greater than that of any other directory. It extends far beyond the corporate limits of Chicago, and approximates, if, indeed, it does not exceed, sixty square miles.
- ***Marshall, Emma.** The tower on the cliff : a novel. N. Y., E. P. Dutton & Co., 1886. D. cl., 75 c.
- ***Merrylees, J.** Carlsbad and its environs ; with a treatise on the use of the water, by B. London, M. D. N. Y., C: Scribner's Sons, 1886. Il. D. cl., \$2.50.
- Minto, W.** The crack of doom : a novel. N. Y., Norman L. Munro, [1886.] 2+318 p. S. (Munro's lib., no. 599.) pap., 20 c.
- ***Missouri. St. Louis and Kansas City Courts of Appeals.** Cases determined, Dec. 8, 1885-Feb. 9, 1886, rep. by A. Moore Berry and Jas. F. Mister. V. 20. Columbia, Mo., E. W. Stephens, 1886. 24+735+8 p. O. shp., \$5.
- ***Moore, B. P.** Endura ; or, three generations : a New England romance. San Francisco, Cal., Golden Era Co., 1886. S. cl., \$1.50.
- ***Morawetz, Victor.** A treatise on the law of private corporations. 2d ed. Bost., Little, Brown & Co., 1886. 2 v. 74+545 p.; 7+547-1173 p. O. shp. net, \$11.
- ***Murfree, W. L., jr.** An index to the Missouri reports. V. 3, embracing v. 61-84 of Supreme Court, and v. 1-18 of Courts of Appeals. St. Louis, The Gilbert Bk. Co., 1886. 1+313 p. interleaved, O. shp. net, \$3.
- My** night adventure, and other complete stories, by leading writers. N. Y., Cassell & Co., [1886.] 142 p. S. (Cassell's select lib. of entertaining fiction.) pap., 15 c.
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Contains besides miscellaneous notes, designs for a model kitchen; 55 designs for modern residences, with descriptions and costs, ranging from \$600 to \$18,000; designs for a cistern, a small church, and stables and carriage houses; and article on low cost and substantial construction, on the organization of Villa Park Associations, and the third instalment of a series of articles on "The habitation of man in all ages."
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- Smithsonian Institution.** List of institutions in the United States, receiving publications of the Smithsonian Institution. Washington, D. C., Smithsonian Institution, 1886. 11+72 p. O. pap.
- Stoddard, S. R.** The Adirondacks, illustrated.

[New ed.] Glen Falls, N. Y., published by the author, [S. R. Stoddard,] 1886. 5+250 p. il. and map, S. cl., 50 c.; pap., 25 c.

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Wentworth, G. A. Elements of analytic geometry. Bost., Ginn & Co., 1886. 5+26 p. D. cl., \$1.10.

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 Wentworth, G. A. Analytic geometry. (Jy31) D. hf. leath. \$1.10. *Ginn.*
 West Virginia. Sup. Ct. of Appeals repts. (Caldwell.) (Jy31) O. shp. \$4. *Taney.*
 Westward ho! Kingsley, C. p. 50c. *Macmillan.*
 Wheeler, J. T. India under British rule. (Jy10) O. \$3.50. *Macmillan.*
 When will Christ come? Burns, R. N. p. 15c. *Briggs.*
 Whitman, W. Leaves of grass. N. iss. (Jy3) O. \$2. *McKay.*
 Whiton, J. M. Six weeks' preparation for reading Caesar. 3d ed. (Jy24) S. 45c. *Ginn.*
 Willis, R. Architectural hist. of the Univ. of Cambridge. 4 v. (Jy10) O. net, \$35. *Macmillan.*
 Wilson, J. Anglo-Israelism. (Jy24) D. p. 10c. *Briggs.*
 Wilson, J. G. See Protestant Epis. Ch.
 Winchell, A. Geological studies. (Jy10) D. \$3. *Griggs.*
 Winlock, W. C. Progress in astronomy. (Jy10) O. p. *Gov't Print. Off.*
 Winslow, Margaret E. Cherie's answered prayer. (Jy3) S. \$1. *Presb. Bd. of Pub.*
 Winter, J. S. Pluck. (Jy3) S. p. 10c. *Munro.*
 Wisconsin. Sup. Ct. repts. (F. K. Conover.) V. 46. (Jy3) O. shp., \$2.50. *Callaghan.*
 Wise, D. Men of renown. (Jy24) D. \$1.25. *Cranston & S.*
 Withrow, W. H. Life in a parsonage. (Jy24) D. 50c. *Briggs.*
 Witness my hand. (Jy3) p. 10c. *Munro.*
 Witty sayings by witty people. Browne, W. H. *McKay.*
 Won by waiting. Lyall, Edna. \$1.50. *Appleton.*
 Wood, De V. The luminiferous æther. (Jy24) S. bds. 50c. *Van Nostrand.*
 Wood's lib. of standard med. authors. See Blanford; Bramwell; Dujardin-Beaumont; Eichhorst; Hippocrates.
 Words, Study of. Trench, R. C. 50c. *Alden.*
 World (The) between them. Braeme, C. M. p. 20c. *Munro.*
 Ziemssen, H. von. General therapeutics. In 7 v. V. 5. (Jy24) O. subs. \$4.50; for complete work, \$32.50. *Wood.*
 Zoölogy, Progress in. Gill, T. p. *Gov't Print. Off.*

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT.

AUGUST 7, 1886.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

The trade are invited to send "Communications" to the editor on any topic of interest to the trade, and as to which an interchange of opinion is desirable. Also, matter for "Notes and Queries" thankfully received.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or our advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."—LORD BACON.

AN EXPERIMENT IN CO-OPERATION.

THERE are few who understand—and perhaps it is least of all understood by the labor interest itself—how very much indirect as well as direct loss of business has resulted from the "labor troubles" of the current year. It is, in fact, almost incalculable. Men who were proposing to build new houses, or extend their factories, or develop their business in new directions, or go into business, have been frightened off, and so carpenters and masons and iron-workers and all other mechanics have lost work, and traders have lost profits, and there is less money to be spent accordingly in buying food from farmers or books from booksellers, and they and those whom they employ suffer in turn. Now, in all these matters, an ounce of prevention is better than a pound of cure, and any experiments toward settling difficulties in advance, by arbitration or by co-operation, is worth general attention, especially when they are within the limits of one's own trade.

We take especial pleasure, therefore, in calling attention to the successful effort made by a publishing and printing firm at the West, Messrs. George W. Crane & Co., of Topeka, Kan., to introduce a system of co-operation, or, rather, of profit-sharing, into their relations with their employés. In the summer of 1885 Mr. Crane addressed a circular to each of the sixty hands, stating in substance that business was not rendering a satisfactory amount of profit. Whether

it resulted from high wages or not Mr. Crane could not tell, but he asked each one to try and make his work count for as much as possible, in the hope of proving that the usual way of "cutting down wages" was not always necessary. This produced a great change for the better. The hands always appeared cheerful and active. The printers, both Union and non-Union, opposed the proposition of forcing the office into the Union, claiming that no demands should be made where there were no complaints. There was less waste of paper and leather. Gas was turned off more promptly when not needed. Work did not quit so suddenly at sound of the whistle. The hands all cheerfully worked overtime without pay at extra rates, and when the trial sheet was completed April 1, 1886, there was a very great improvement shown in the result of the business. It is true that it was not entirely caused by the hands, because generally trade was better. But simply on the principle that all who assist in making the business successful should reap some benefits from the success, the following circular was issued:

CIRCULAR TO EMPLOYÉS.—No. 2.

TOPEKA, KAN., April 5, 1886.

About a year ago I addressed a circular to you, stating that the results of the business for some months then past were not satisfactory. Instead of resorting to the usual method of reducing expenses by cutting down wages, I asked each of you to try to prove that that was not necessary, and to try to make up the deficiency by increased exertions.

The result of the semi-annual inventory and comparative statement just completed is highly satisfactory, and shows a large increase in business and profits. This is not entirely caused by your exertions, but I concede that it is in part. To the foremen and others whose wages are the same each week regardless of the number of hours they devote to the business, there will be an increase in wages. To all others the wages will remain the same as at present, but nine hours will constitute a day's work; this will make the equivalent of a raise of ten per cent in wages. It is not profitable to the business to have employés work overtime, and it will not be demanded oftener than is absolutely necessary; but when overtime is called for, it will be paid for at the same rate per hour as for regular time, except extreme cases of late hours for special work, which will be paid for at special rates and made satisfactory.

For the present, and until otherwise notified by the superintendent, we will operate ten hours per day, the extra hour each day will count as extra time from Saturday, April 3; and hereafter the regular time for quitting on Saturdays will be 4 P.M.

This new rule will make the scale of wages considerably higher in this office than in others with which we compete, and the only way to make the continuance of such a policy possible, will be for each one to use his or her best efforts to turn out good work without waste of time or material.

GEORGE W. CRANE.

As a result, Mr. Crane writes us, there is more cheerfulness and enthusiasm than ever among the hands, and although the scale of wages is higher than competitors are paying, the business still continues to grow. Money is easy, trade good, the house is very rarely annoyed by spoiled and erroneous work (usually a very large item in the printing business), and Mr. Crane feels satisfied that the comparative statement on October 1 will show a larger increase of profit than ever, in which case the scale will go up ten per cent, or the same scale retained and the hours reduced to the eight-hour system.

Mr. DeVinne's interesting paper in the July *Century* chronicled the rise and fall of the co-operative printing company which some years ago started in this city. The reasons of that fall he himself clearly outlines—the co-operators were not willing to let their best brains run the business, and, by insisting on the suicidal policy of forcing it to pay all that could be got out of it at the moment, instead of exercising the self-restraint necessary to develop the future, finally ruined it. Mr. Crane's method of profit-sharing avoids this difficulty because it keeps the directing power in the hands best fitted to exercise it; but it is also a step toward a more thorough co-operation, such as Godin's in France or the Cassells' in England, and it is worth thinking over by all business men who are employers of labor.

LITERARY AND TRADE NOTES.

CASELL & Co. warn the public against a swindler who pretends to act as their agent. He agrees to furnish one of their periodicals, and offers four pictures as a premium, for \$1, and also offers cheap frames, but does not carry out these contracts. He gives a printed receipt signed 'Cassell & Co.' He is from forty to forty-five years old, tall and thin but of large frame, and has sandy hair and a heavy sandy mustache.

"HANNIBAL OF NEW YORK" is the title of a new novel of New York and Newport life by Thomas Wharton (author of that much differed-about book, "A Latter Day Saint"), which will shortly be published by Henry Holt & Co. in their *Leisure Hour Series*. Those that have seen the manuscript say that the plot, which turns on the intrigues of two Wall Street money kings, is elaborate and interesting, and the style terse, direct, and abounding in wit.

A. M. BRIDGMAN & Co., of Boston and New York, announce for immediate publication "The Labor Movement; the Problem of To-day," edited by George E. McNeill, who represented the Knights of Labor before the committees of Congress last winter. The character of the work is historical. The growth and development of labor organizations in Europe and America are detailed, and a full account is given of all the trades unions of the United States.

"THE MEMORIAL HISTORY OF HARTFORD COUNTY" in Connecticut, projected by the late firm of J. R. Osgood & Co., on a plan similar to

that of the "Memorial History of Boston," and left on hand, with other publications, when the house dissolved, is in a fair way, it is now announced, of being delivered at once to subscribers. Mr. Edward L. Osgood, 60 Congress Street, Boston, a member of the old firm, who finally took charge of getting it out, hopes, as it is practically ready, to send it out early in August.

LAWRENCE SLUTER BENSON, 25 Bond Street, New York City, announces that he will shortly publish two works of which he is also the author—viz., "Geometry, Mensuration, and Trigonometry," a book for schools and colleges, designed to save time and labor to pupils, and to facilitate their practical mastery of mathematics, by clearly defined fundamentals, easy and reliable processes, and "Religious Belief in all Ages," a historical and analytical treatment, in compact form, of the doctrines of religion, from the remotest traditions to the present time, independently of sectarian bias.

HENRY ALTEMUS has just published new royal and imperial quarto editions of the Oxford Bible, the plates of which were made in London, and were cast from clear, open Pica type, expressly for his house, without regard to cost. It contains upward of twenty thousand notes, critical and explanatory, selected from the great standard authors of Europe and America, by the Rev. Walter McGilvray, D.D., Aberdeen. London Antique styles of bindings of a high standard and designed in Europe will be strictly adhered to, so as to conform to the latest London bindings, thereby virtually enabling him to offer to the trade Oxford Bibles at less than cost of importation.

GINN & Co. have just issued "Our Government," by J. Macy, Professor in Iowa College, a book which gives a clear view of all our governmental institutions and their relations to each other; "Allen and Greenough's New Cicero," revised and edited by Professors W. F. Allen, J. H. Allen, and J. B. Greenough; the edition includes the thirteen orations arranged chronologically, and covering the entire public life of Cicero; and the notes have been thoroughly rewritten, and the book contains portrait, illustrations, and map; "An Alphabetical Table of German Prefixes and Suffixes," by William Cook, editor of "Otto's Grammar," a valuable table intended mainly for reference. They have also ready, in their *Classics for Children*, "Ivanhoe," by Walter Scott, edited, with notes and introduction, by Charlotte M. Yonge; "Gulliver's Travels," by Dean Swift; and "Plutarch's Lives."

BUSINESS NOTES.

PHILADELPHIA, PA.—The loss sustained by the American Baptist Publication Society, through the defalcation of their cashier, E. P. Pierson, is estimated at \$30,421. Of this amount Pierson has paid back to the Society \$17,000. It appears to be the old story. Pierson, anxious to increase his income, began to "speculate" in stocks. When he lost, he drew on the funds of the Society, expecting, of course, to make good his loan at the next lucky turn. Unfortunately, he met with an accident, and the person put in charge of his books soon discovered the discrepancies in the accounts. And now the disgrace. It is not expected that this affair will in any way affect the financial condition of the Baptist Pub. Soc.

BOOKS WANTED.

Under the heading "Books Wanted," subscribers are entitled to a free insertion of five lines for books out of print, exclusive of address, in each issue. Bids for current books and such as may be easily had from the publishers, as well as repeated matter, must be charged for at the rate of 10 cents per line.

It is desirable to receive copy in shape ready for the printer, viz.: first, headline—name and address—then, titles in separate lines (see below), all written on detached slips, or at the bottom of letter, or on postal card. Compliance with this request will secure accurate and prompt insertion.

Copy for this department must reach us Wednesday Evening to be in time for insertion in same week's issue.

In answering, please state edition, condition, and price.

ANDERSON SCHOOL BOOK CO., 66 DUANE ST., N. Y.
American Young Reader. Pub. about 1840.
12 Daggart's Logic.

ROBERT BEALL, 495 PENNSYLVANIA AVE., WASHINGTON.
Curtis, G. Ticknor. History of the Origin, Formation, and Adoption of the Constitution of the United States, 2 v.

F. L. BECKEL, TYRONE, PA.
Conversation as a Fine Art, by Bishop Huntington.

BECKWITH, PARHAM & ANDERSON, RICHMOND, VA.
House of Seven Gables,
Blithedale Romance,
Our Old Home,
Snow Image,
American Note Book,
English Note Book,
Twice-told Tales,
Marble Faun,
Little classic ed.

J. P. BEECHER, 43 WEST 36TH ST., N. Y.
Tales of Terror. Boston, 1835.

BRENTANO BROS., 5 UNION SQ., N. Y.
Overland, \$1.
Memoirs of Grimaldi, by "Boz," i. e., Chas. Dickens.
Swedish Poems, tr. by Henry Lea (Phila.?).
Books on Oceanica, especially Polynesia.
Culprit Fay, by J. R. Drake.

C. N. CASPAR, ANTIQUARIAN BOOKS, MILWAUKEE, WIS.
Porter, Naval Hist. of the Civil War.
Rosenthal, Meisterschaft Syst. French and Spanish.
Nation, nos. 818, 826, 848, 849, 851, 902, 1010.
Bernard, Sale of Man; or, the Legal Proceedings, etc.
Caedmon, Paraphrase in Anglo-Saxon of Parts of the Scriptures, ed. by Thorpe, Eng. tr.
Memorial Addresses of Pres., Sen. and Repres.
North Am. Rev., v. 5 and 7, 1817-'18.
Rosenthal, Meisterschaft French; Spanish.
Caedmon, Paraphrase in Anglo-Saxon of parts of the Scriptures, ed. by Thorpe, Eng. trans.
Invertebrate, Palæontology. J. Green's Monograph of Trilobites of N. A., with Supplement.
Whittlesey, Ancient Mining on the Lake Superior.
Reynold, Esther de Medina.
Campbell, Philosophic Chiromancy.
Hall's Palæontology: Lamellibranchiata II. and plates.

CHAMBERLAIN, 843 BROADWAY, N. Y.
King of a Day,
Armorer of Paris,
Jehan of Paris,
Faithful but not Famous,
Gaston de Foix,
Anonymous.

W. B. CLARKE & CARRUTH, BOSTON.
Quadrupeds of North America, by Audubon, 8°, pt. 1.

DE WOLFE, FISKE & CO., BOST.
Gum Elastic, by Charles Goodyear. New Haven, Conn., 1859.

M. H. DICKINSON, KANSAS CITY, MO.
Thirlwall's History of Greece.
Freeman's Greece Under the Romans.

DODD, MEAD & CO., 755 BROADWAY, N. Y.
Godfrey's (Wm. C.) Narrative of Last Grinnell Expedition.
Philadelphia, J. T. Lloyd & Co., 1857.

E. P. DUTTON & CO., N. Y.
Who Breaks Pays.
Lord's Beacon Lights of History.

WM. ERVING, 121 4TH AVE., N. Y.
Quarterly Review, April, 1876, v. 141, no. 282.
Chambers's Journal, no. 328, April 9, 1870.

S. B. FISHER, 635 STATE ST., SPRINGFIELD, MASS.
Wide Awake for 1875 and 1876.

A. E. FOOTE, 1223 BELMONT AVE., PHILA.
Memoirs Am. Acad. Arts and Sciences, v. 1, 1833.
Bailey, Botanical Collector's Hand Book.
White's Statistics of Georgia, 1849.
Craig's History of Pittsburgh.

F. E. GRANT, 7 WEST 42D ST., N. Y.
His Marriage Vow, a novel.
Episodes of French History, by Miss Pardoe.
Limits of Personal Freedom, by Montague.
Vineta, from the German of Werner
Outdoors at Idlewild, by N. P. Willis.
Wise's History of Aerostation; or, Memoirs of an Aero-
naut, or similar title.
House of Argyle and Collateral Branches of the Clan
Campbell. Glasgow, 1871 (?).
Newman's Lyra Apostolica.
Books giving lists of old New England families.
V. 1 and 2 of Cyclopædia of Religious Literature, Alden's
ed.
Second-hand copy of Jowett's Plato.
Works of Thomas Jefferson.
Odling's Practical Chemistry.
Sermons of H. W. Beecher, 1865-'72.
V. 2 Speaker's Commentary, London ed., 1871, uncut.
Prime's Coins, etc.
History of the Part Sustained by Connecticut during the
War of the Revolution.
Books on History of N. Y. Volunteer Regiments in Civil
War.

S. HUTCHINSON, NEW BEDFORD, MASS.
Spanish Mother.
Lost Treasure.
Effie; or, Human Comedy, by Cooke.
The Great Highway, by Fulton.
Evenings at Sea.

U. P. JAMES, 177 RACE ST., CINCINNATI, O.
Brachet, Grammaire Historique de la Langue Française.
Memoirs James H. Perkins, by W. H. Channing, 2 v.
Cin. and Bost., 1851 (several copies).

E. W. JOHNSON, 304 6TH AVE., N. Y.
Zanita, a Tale of the Yosemite, by Yelverton.
Federal Government, by Freeman.
Life of George Read, by W. T. Read.

W. H. KINGSBURY, NEW HAVEN, CT.
Williams on Executors, v. 2
Books, second-hand, on Chess or Draughts.
Sequel to Bible in India.

LAWRENCE, 240 WOODWORTH AVENUE, YONKERS, N. Y.
One or two copies of the Lionel Booth reprint of the First
Folio Shakespeare. Condition of binding no object, as
they are wanted to cut. If text is imperfect, please state
of what plays it is imperfect. Give price desired.

ROBERT M. LINDSAY, PHILADELPHIA.
Rosetti's Italian Poets,
L'Art, parts or bound for 1877.

GEO. R. LOCKWOOD & SON, 812 BROADWAY, N. Y.
Harriet Beecher Stowe's Early New England Sabbath,
good copy.

A. L. LUYSTER, 98 NASSAU ST., N. Y.
Old House by the River,
Later Years, } by Prime.
Owl Creek Letters,
Burton's Treasury of Humorous Lit. Appleton, 1869.
Street's Poems and Other Works.

E. A. MAC, 693 BROADWAY, NEW YORK CITY.
Chapters of Erie, by C. F. Adams, Jr.

JOS. McDONOUGH, 30 N PEARL ST., ALBANY, N. Y.
Common Mind Troubles, and the Secret of a Clear Head, by
Granville.

McDONNELL BROS., 185 DEARBORN ST., CHICAGO.
Complete set Harper's Weekly.
Harper's Weekly, 1861-'65.
Any odd v. Harper's Weekly.
Complete set Harper's Monthly.
Complete set Puck.

JOHN MACFARLANE, 135 WOODWARD AV., DETROIT, MICH.
Essays on the Intellectual Powers of Man, by Thos. Reid,
with notes, etc., from Sir William Hamilton and others.

H. H. PECK, NEW HAVEN, CT.
Humbert's Treatise on the Water Supply of Cities and
Towns, 1879. Second-hand copy.

PORTER & COATES, PHILA.
Life of St. Augustine, by Bailey.
Life and Times of Milton, by Martin.
Life of Sir I. Newton, by Brewster, 16°. Pub. by Harper.
Assyria (Ancient History from the Monuments).
Mines and Minerals of Michigan, by C. D. Lawton.
Winter in Madeira and Spain, by Dix.

C. A. ROGERS, 167 W. JEFFERSON ST., LOUISVILLE, KY.
Kenrick's Anglican Ordinations.
Sketches of Catholicity in Ky., } by Spalding.
Life Bishop Flaget,

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 Waring, Farmers' Vacation.
 Pratt, American Bicycle.
 Munson's Phonographic Phrase Book.
 White's Dental Materia Medica.
 Daily, Public School Life in U. S.
 Conquest of Akkal Tekke, tr. from Russian.
 Cooke, Fairfax.
 Decisive Events in History, Archer.

A. D. F. RANDOLPH & CO., 38 W. 23D ST., N. Y.
 Light on the Dark River.

J. FRANCIS RUGGLES, BRONSON, MICH.
 Smithsonian Report, 1869.
 Gihon's Hist. Kansas, 1857.
 Tomlinson's Kansas in 1858.
 Wilmer's Life of De Soto, 1858.
 Wilson's Conquest of Mexico. Phila., 1859.

W. J. SHUEY, DAYTON, O.
 Library of Universal Knowledge, 15 v., 8°, cl. or hf. mor.

W. B. SIZER, 152 DEARBORN ST., CHICAGO.
 Wants and will pay best prices for *Harper's Magazine*,
 Sept., Oct., Dec., 1850; Feb., March, Dec., '51; Dec.,
 '57; Jan., '58; March, '59; Dec., '61; May, '62.

WM. T. SMITH, UTICA, N. Y.
 Memoirs of Henry Amarmett Brown.

A. H. SMYTHE, COLUMBUS, O.
 The Unseen Universe.
 Napoleon the Little.

N. TIBBALS & SONS, 124 NASSAU ST., N. Y.
 Lyle's Geology, 8°, v. 2.
 Dana's Manual of Geology, second-hand.
 Milman's Latin Christianity, Sheldon's ed., v. 7 and 8.
 History of the Starr Family, Hartford.
 Louis XIV. (Votaire), trans.
 Dorman's Primitive Superstitions.
 Tylor's Primitive Culture of Man.
 Hessey's Sunday.
 Nicholson's Manual Palæontology, 1 v. ed.
 Bishop Huntington's Apologia.
 Sterne's Works, Nimmo.

C. L. TRAVER, TRENTON, N. J.
 Salmagundi, pts. 1 and 2, Original ed.
 Emily Chester.
 500 Watson's Complete Speller, Second-hand.
 200 Harper's First Book in Arithmetic.

D. VAN NOSTRAND, N. Y.
 Sach's Botany. Macmillan.

T. B. VENTRE, 62 COURT ST., BROOKLYN, N. Y.
 2 Goodholme's Domestic Encyclopedia, Montgomery's ed.

E. C. WHITE, 33 PEMBERTON SQ., BOSTON.
 Tamerlane, 1827.
 Al Aaraaf, 1829.
 Narrative of Pym, 1838, } by Poe.
 Tales, 2 v., 1840.
 Irving, History of N. Y., 2 v., 1809.

WHITE, STOKES & ALLEN, 182 5TH AVE., N. Y.
 Lord Oakburn's Daughters, by Mrs. Wood. Pub. by Mun-
 ro for 20 cts.
 Amber Gods, by Mrs. H. E. Spofford. Pub. by J. R.
 Osgood & Co.

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 Bancroft's Histories Pacific States, cl. binding, \$2.50 per v.

E. C. WHITE, 33 PEMBERTON SQ., BOSTON.
Harper's Monthly, 56 v., 1830-'78, v. 1-56. Nice set sub-
 scriber's copy, much superior to "junk set," \$56.
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Many readers will recall a volume published during the war entitled "Among the Pines," appearing under the pen-name of Edmund Kirke. This book attained a remarkable success, and all who have read it will recall its spirited and graphic delineations of life in the South. "The Rear-Guard of the Revolution," from the same hand, is a narrative of the adventures of the pioneers that first crossed the Alleghanies and settled in what is now Tennessee, under the leadership of two remarkable men, James Robertson and John Sevier. Sevier is notably the hero of the narrative. His career was certainly remarkable, as much so as that of Daniel Boone. The title of the book is derived from the fact that a body of hardy volunteers, under the leadership of Sevier, crossed the mountains to uphold the patriotic cause, and by their timely arrival secured the defeat of the British army at King's Mountain.

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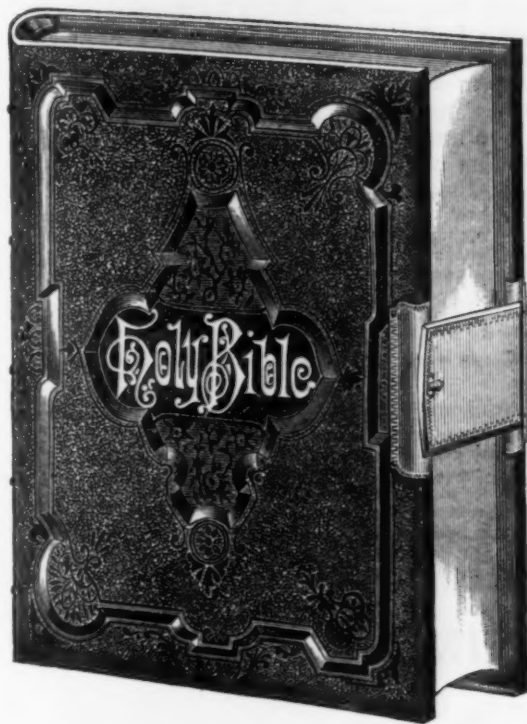
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